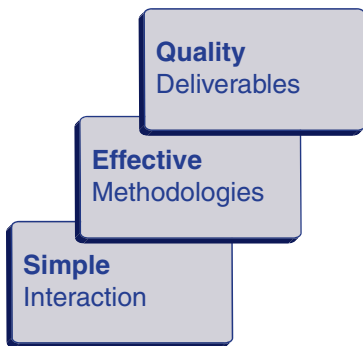


EchoStor complements innovative product offerings with a technical services portfolio that encompasses **Virtualization, Storage Efficiency, Information Management and Information Protection** focus areas. Our technical services methodology traverses three specific stages which include **Analysis, Solutions and Continued Services**.



We utilize a consultative approach in conjunction with our proven delivery methodology to understand the customer's business and to integrate complete solutions in a timely manner while mitigating risk and ensuring exceptional customer satisfaction. Our approach enables customers to maximize the potential of their existing investments while also providing the flexibility to meet tomorrow's growing demands.



EchoStor takes pride in achieving and maintaining the most current and in-depth **partner certifications**. Our certifications combined with our detailed industry knowledge and adherence to best practices is the foundation for quality deliverables. Our staff is skilled / certified in the following mission-critical areas.

VMware
Data Center and Cloud Infrastructure
vSphere
vCloud Director
vCloud Request Manager
Capacity Planner
vCenter Product Family
vCenter Chargeback
vCenter Heartbeat
vCenter Server
Management
vCenter Operations
vCenter Capacity IQ
vCenter LAB Manager
vCenter SRM
vCenter App Speed
vCenter Application Discovery Manager
vCenter Configuration Manager
VMware Service Manager
End User Computing
Vmware View
Vmware ThinApp
Application Platform
vFabric Product Family
Security
vShield

NetApp
Installation
Control
Systems Manager
Operations Manager
Automate
Provision Manager
Protection Manager
SnapManager
SnapDrive
Analyze
SANScreen
Backup and Recovery
SnapVault
SnapRestore
Business Continuity
SnapMirror
MetroCluster
Archive and Compliance
SnapLock
Security
DataFort/SafeNet
IBM XIV / n Series
Equallogic
CommVault
Riverbed
Veeam
SyncSort

EMC
Tiered Storage
VNX
Symmetrix
CLARiiON / Celerra / Centera
Information Protection
Data Domain
Avamar
Servers
Dell
HP
IBM
Cisco
Switches
Brocade
Cisco
Operating System
Solaris
HP-UX
Windows
Linux
Data Base
SQL
EXCH
Oracle
SAP
SharePoint