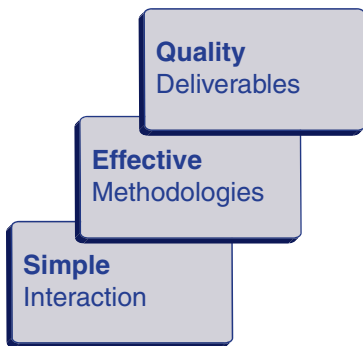


**EchoStor** complements innovative product offerings with a technical services portfolio that encompasses **Virtualization, Storage Efficiency, Information Management and Information Protection** focus areas. Our technical services methodology traverses three specific stages which include **Analysis, Solutions and Continued Services**.



We utilize a consultative approach in conjunction with our proven delivery methodology to understand the customer's business and to integrate complete solutions in a timely manner while mitigating risk and ensuring exceptional customer satisfaction. Our approach enables customers to maximize the potential of their existing investments while also providing the flexibility to meet tomorrow's growing demands.



**EchoStor** takes pride in achieving and maintaining the most current and in-depth **partner certifications**. Our certifications combined with our detailed industry knowledge and adherence to best practices is the foundation for quality deliverables. Our staff is skilled / certified in the following mission-critical areas.

<b>VMware</b>
Data Center and Cloud Infrastructure
vSphere
vCloud Director
vCloud Request Manager
Capacity Planner
vCenter Product Family
vCenter Chargeback
vCenter Heartbeat
vCenter Server
<b>Management</b>
vCenter Operations
vCenter Capacity IQ
vCenter LAB Manager
vCenter SRM
vCenter App Speed
vCenter Application Discovery Manager
vCenter Configuration Manager
VMware Service Manager
<b>End User Computing</b>
Vmware View
Vmware ThinApp
<b>Application Platform</b>
vFabric Product Family
<b>Security</b>
vShield

<b>NetApp</b>
Installation
<b>Control</b>
Systems Manager
Operations Manager
<b>Automate</b>
Provision Manager
Protection Manager
SnapManager
SnapDrive
<b>Analyze</b>
SANScreen
<b>Backup and Recovery</b>
SnapVault
SnapRestore
<b>Business Continuity</b>
SnapMirror
MetroCluster
<b>Archive and Compliance</b>
SnapLock
<b>Security</b>
DataFort/SafeNet
<b>IBM XIV / n Series</b>
<b>Equallogic</b>
<b>CommVault</b>
<b>Riverbed</b>
<b>Veeam</b>
<b>SyncSort</b>

<b>EMC</b>
<b>Tiered Storage</b>
VNX
Symmetrix
CLARiiON / Celerra / Centera
<b>Information Protection</b>
Data Domain
Avamar
<b>Servers</b>
Dell
HP
IBM
Cisco
<b>Switches</b>
Brocade
Cisco
<b>Operating System</b>
Solaris
HP-UX
Windows
Linux
<b>Data Base</b>
SQL
EXCH
Oracle
SAP
SharePoint